

KOMAL PHUTANE

Sydney, NSW, Australia | +61 423 217 640 | komalphutane@gmail.com | [linkedin.com/in/komalphutane](https://www.linkedin.com/in/komalphutane) |

Strategy and Business Transformation Consultant with 3+ years of management consulting experience at Deloitte Touche Tohmatsu delivering high-impact economic policy, institutional restructuring, and capital investment initiatives. Proven track record advising cabinet-level government leadership—including the Chief Minister and Principal Secretary of Uttar Pradesh—and partnering with premier multilateral institutions (World Bank, Rockefeller Foundation, USAID) and private enterprise. Specialised in large-scale process improvement, fiscal capacity modelling, and cross-border trade strategy, translating complex socioeconomic data into executive-ready business cases and actionable transformation frameworks.

PROFESSIONAL EXPERIENCE

DELOITTE TOUCHE TOHMATSU INDIA LLP

Jun 2023 – Jun 2026

Executive Analyst — Strategy & Business Transformation

Mumbai, India

- **Nivesh Mitra 3.0 State Transformation:** Led strategic advisory for the Government of Uttar Pradesh on the transformation of Nivesh Mitra 3.0 under India's National Single Window System, optimizing state-wide investor facilitation through cross-departmental coordination, stakeholder engagement, and regulatory policy alignment.
- **Cabinet-Level Institutional Restructuring:** Formulated strategic recommendations for the institutional restructuring of Urban Development Authorities across Uttar Pradesh, authoring comprehensive strategic reports and executive decks presented to the Principal Secretary and subsequently to the Chief Minister of Uttar Pradesh.
- **₹450 Crore Capital Investment Promotion:** Architected an investment promotion and market-entry strategy for a ₹450 crore Vedanta Aluminium Park, conducting end-to-end industrial value chain evaluations, benchmarking policy incentives, and identifying targeted opportunities to accelerate regional industrial growth.
- **World Bank Municipal Climate Finance (9 Cities):** Engineered a Project Preparation Fund (PPF) framework for the World Bank-supported City Climate Finance Initiative, quantitatively assessing fiscal capacity, investment readiness, and infrastructure implementation feasibility across 9 major Indian cities.
- **Metropolitan Economic Competitiveness:** Conducted macroeconomic and strategic competitiveness assessments for the Chennai Metropolitan Area Growth Strategy, benchmarking against peer global metropolitan cities and establishing strategic priority sectors to drive long-term economic expansion.
- **Multilateral Infrastructure Advisory (Rockefeller Foundation):** Evaluated international financing mechanisms and sustainable business models for resilient urban infrastructure, delivering strategic advisory and capital mobilization frameworks for the Rockefeller Foundation.
- **Cross-Border Bilateral Trade Strategy (USAID):** Executed market research, policy diagnostics, and competitiveness benchmarking for a USAID-supported bilateral trade study across Nepal and Bangladesh, identifying actionable interventions to strengthen cross-border regional value chains and bilateral market access.
- **Cross-Functional Executive Delivery:** Mobilized cross-functional consulting teams across 3 years to engineer data-driven business cases, policy whitepapers, and transformation roadmaps for senior public and institutional stakeholders, applying rigorous econometric analysis and structured consulting frameworks.

EDUCATION

University of Technology Sydney (UTS)

Sydney, Australia

Master of Business Administration (MBA)

2026 – 2028 (In progress)

Gokhale Institute of Politics and Economics (GIPE)

Pune, India

Master of Arts (Economics)

2020 – 2022

Academic Appointment: Teaching Assistant for 2 core graduate courses (Econometrics and Research Methodology).

University of Mumbai

Mumbai, India

Bachelor of Arts (Economics)

2017 – 2020

SKILLS, CERTIFICATIONS & LEADERSHIP

Strategy & Transformation: Business transformation, institutional restructuring, public policy alignment, process re-engineering, stakeholder engagement, investment promotion strategies, executive presentations, C-suite & cabinet advisory.

Economic Advisory: Macroeconomic analysis, fiscal capacity modelling, municipal finance, urban infrastructure financing, bilateral trade & value chain diagnostics, Project Preparation Fund (PPF) frameworks.

Analytics & Tools: Advanced Microsoft Excel (financial & data modelling), R programming, econometric analysis, Data Analytics, Generative AI & prompt workflows, structured problem-solving methodologies.

Certifications: Professional Certificate in Data Analytics and Generative AI (IIT Kanpur, 2026); Econometrics for Public Policy with Applications in R (GIPE, 2021); Working with Advanced Excel (NIIT, 2019).

Leadership: Delegate, Global Goals Model United Nations (2019); Indian Ambassador, International Global Network.

Publications: Published Author, International Journal of Research (Organic Food Demand); Academic Author, New Education Policy in India.